

# Expanding in India, staying ahead of the curve; How ODINT help British drug supplier ace to the Indian market.

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## Background

A leading British drug quality affirmation specialist organization saw a huge blockade in customer inquiries from India during the COVID 19 pandemic. Since Indian drug manufacturers are situated very well to supply medicine like HCQC hydroxychloroquine and vaccinations to the rest of the world, they require quality certificates like GMP/great assembling practices and FDA/Food Drug Association certificate to fare to nations in North America.

## Challenge

- The British specialist was utilizing third-party advisors from India to send to the patron site to give quality assurance consulting services.
- Due to the GST/products and service tax charge system in India.
- The organization was losing 18% of taxes imposed on expert administrations on international companies.

## How Did We Help?

The specialist was convinced with the lucidity given by ODINT's Indian market entry consultant.

### 02 Legal Requirements

Alongside all documentation work including yet not restricted to opening up a local bank account, getting GST number to PAN to set up local billing

### 04 Timeframe

Aside from this, it also helped them to approach new clients in the ever-growing Indian pharmaceutical marketplace with more confidence in a local presence.

### Simplicity

01

Our expert team gave the total extent of administration from FTI organizing, subsidiary formation, central bank, or RBI clearances.

### Documentation Process

03

Within 4 months of their market entry in India, the organization has effectively saved thousands of dollars from extra weight 18% GST.

### The Output

05