

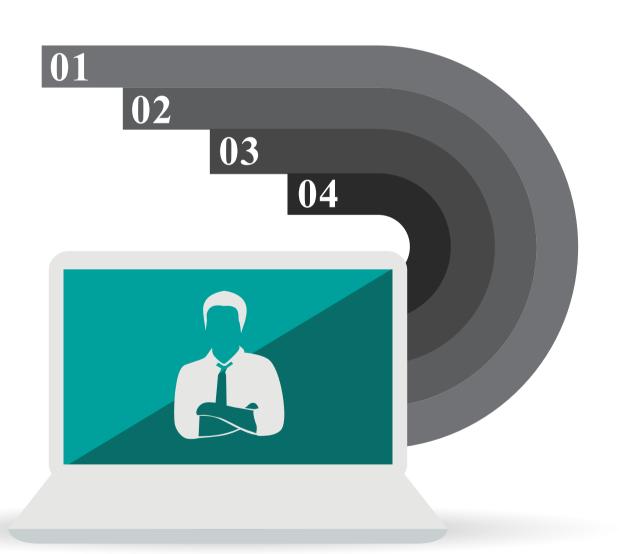


Background

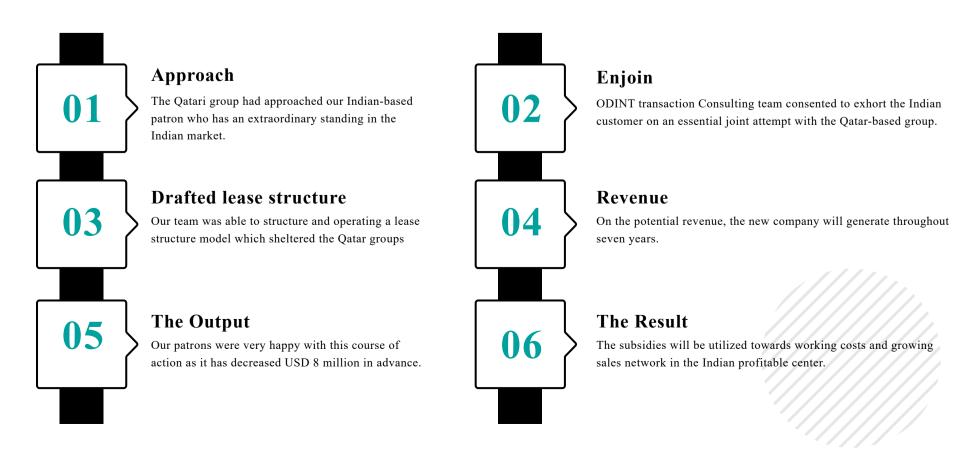
A leading glass preparing maker from North India approached ODINT Counseling to prompt them on a likely joint endeavor with the Qatarbased multinational group. They approached our Indian-based customer who has an extraordinary standing in the Indian market. ODINT Consulting group consented to exhort the Indian customer on an essential joint endeavor with the Qatar-based group. Our customer was happy with this course of action as it has diminished USD 8 million in advance. So that it can be used for further incorporation of sales.

Challenges

- Qatar being a small consumer market has confronted barricades from South Arabia and the United Arab Emirates.
- The Qatari group wanted to exit from glass manufacturing/processing post the 2022 FIFA World Cup.
- They were expecting issues plunge sought after, and subsequently, looking at exit options as well as entering joint venture options.
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How Did We Help?



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