

How Odint Helps in Transactional Service of a Joint Undertaking Key Organization end up Being a Distinct Advantage



Background

A leading glass preparing maker from North India approached ODINT Counseling to prompt them on a likely joint endeavor with the Qatarbased multinational group. They approached our Indian-based customer who has an extraordinary standing in the Indian market. ODINT Consulting group consented to exhort the Indian customer on an essential joint endeavor with the Qatar-based group. Our customer was happy with this course of action as it has diminished USD 8 million in advance. So that it can be used for further incorporation of sales.

Challenges

- Qatar being a small consumer market has confronted barricades from South Arabia and the United Arab Emirates.
- The Qatari group wanted to exit from glass manufacturing/processing post the 2022 FIFA World Cup.
- They were expecting issues plunge sought after, and subsequently, looking at exit options as well as entering joint venture options.
- Qatar being a small consumer market has confronted barricades from South Arabia and the United Arab Emirates.



How Did We Help?

<p>01</p> <p>Approach The Qatari group had approached our Indian-based patron who has an extraordinary standing in the Indian market.</p>	<p>02</p> <p>Enjoin ODINT transaction Consulting team consented to exhort the Indian customer on an essential joint attempt with the Qatar-based group.</p>
<p>03</p> <p>Drafted lease structure Our team was able to structure and operating a lease structure model which sheltered the Qatar groups</p>	<p>04</p> <p>Revenue On the potential revenue, the new company will generate throughout seven years.</p>
<p>05</p> <p>The Output Our patrons were very happy with this course of action as it has decreased USD 8 million in advance.</p>	<p>06</p> <p>The Result The subsidies will be utilized towards working costs and growing sales network in the Indian profitable center.</p>